City of Fresno Downtown & Community Revitalization Department

# LOCAL BUSINESS INITIATIVES

# **Independent Retailers and Restaurants Affinity Group**

## **SUMMARY**

The Independent Restaurants and Retailers have been meeting since November 2009 to discuss putting together a local directory of all local businesses in the City of Fresno and supporting a public education campaign to inform the community the benefits of shopping at local and independent businesses.

# Follow-up and Action Items

#### LOCAL DIRECTORY:

 Create a directory of local, independent businesses in the City of Fresno and include a map to identify where those businesses are in the City. The directory should also be made available on a website.

## **EDUCATION CAMPAIGN- "WHAT DOES IT MEAN TO BE A LOCAL BUSINESS?"**

- The Independent Restaurant and Retailers will be hosting a one-day workshop with the American Independent Business Alliance.
- Work with task force to outline an educational campaign.
- Make connections to local media outlets to tell the story.
- Identify a common sticker for local businesses to be identified.
- Use campaign for possible cross-marketing strategies.

## PROMOTE LOCAL BUSINESS THROUGH TOURISM:

 Connect better with tourism agents to point tourists towards locally owned businesses.

## ADDITIONAL IDEAS TO SUPPORT THE MISSION:

"BLOB" Awards- or awards that honor Best Locally Owned Businesses